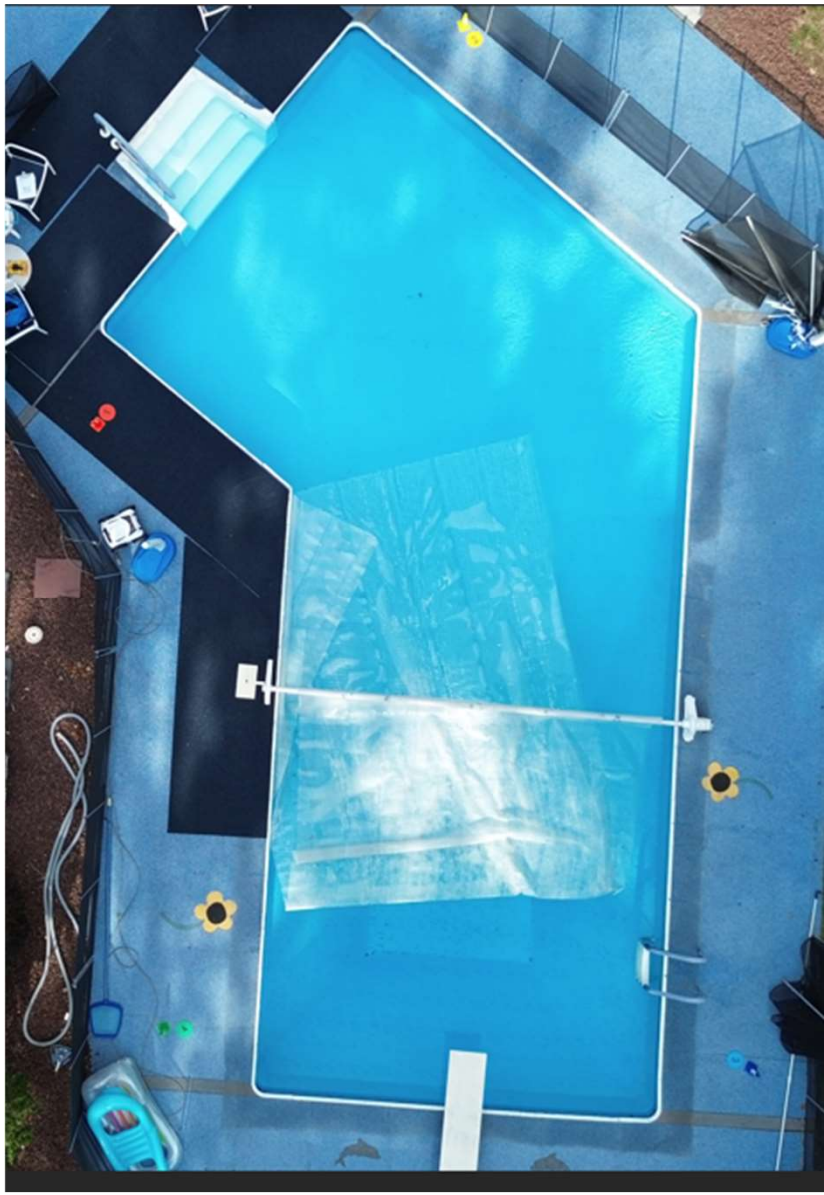
Drone Magix

Merlin Industries

AGENDA

- Introduction
- Applications
- Tool Kit
- Pre Flight-Set up
- Drone Flight
- Common Obstacles
- Submittion process
- Q&A



INTRODUCTION TO DRONE TECHNOLOGY

What Are Drones?

- Unmanned Aerial Vehicles (UAVs) equipped with cameras and sensors.

Originally used in military applications, now widely adopted in various industries.

Key advantage: Ability to capture aerial perspectives efficiently.

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WHY USE DRONE MAGIX FOR POOL MEASUREMENT?

- Efficient: Only 6 measurements for a perfect fit—more jobs, less error.
- Easy to Use: Snap one good photo, follow step-by-step instructions.
- Saves Time & Money: No need to ship covers—measure with the existing one on.

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IDEAL POOLS




Ideal: Best for single plane shapes, ideal for freeform, covered pools(remakes), Anchor matching, basic raised spas.


Not Ideal: Grotto/caves, obscured deck level pool perimeter, multiple riser raised spa, vanishing edge.

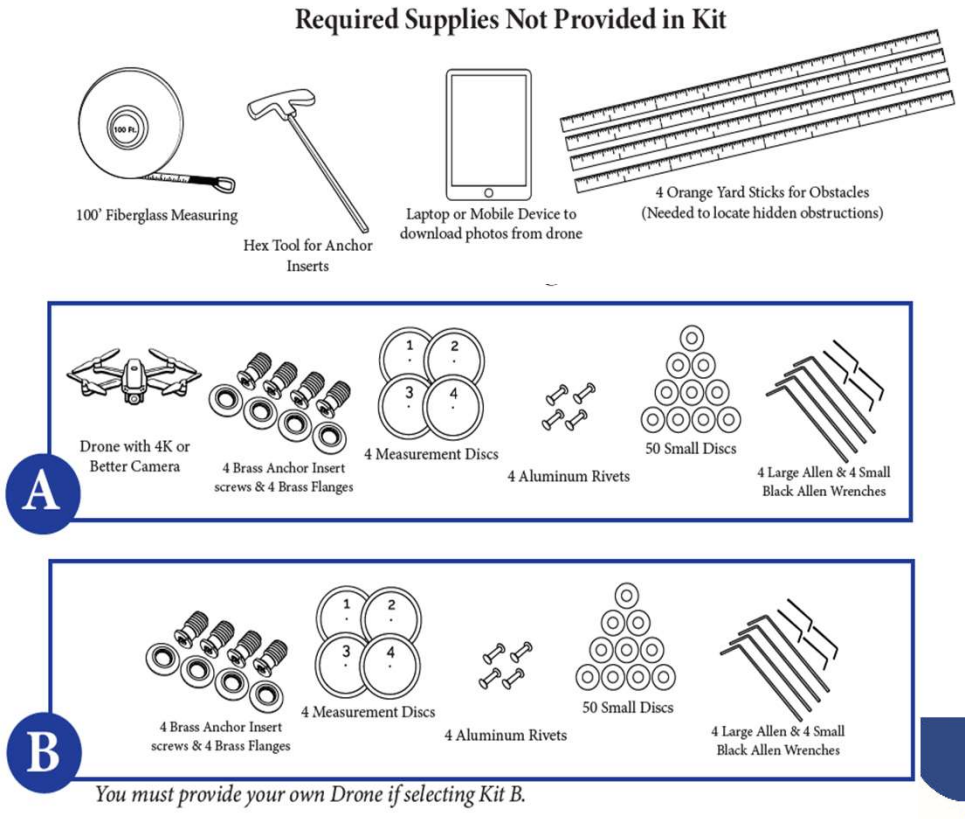
EQUIPMENT OVERVIEW

Drone:
Minimum specifications include 4K camera with high resolution 48MP, gimbal with 90-degree setting, and hovering capability (e.g., DJI Mini 3).

Measurement Kit:
4 numbered measurement discs and brass anchor screws. 50 anchor markers, Hex tool for anchor inserts.

Your supplies:
100' measuring tape, cell phone/tablet, 4 yardsticks, drone

Software: DJI Fly app



PREPARING FOR ON-SITE MEASURING

Calibrate the Drone in Office: Update firmware. Check GPS signal and camera alignment. Prepare the Pool

Assess the Site: Verify no-fly zones or airspace restrictions. Check for obstacles (trees, power lines, etc.).

Pool Area: Plan on placing 4 numbered measurement discs in a clockwise orientation around the pool. Ensure a clear line of sight between discs.

Plan Your Flight Path: Map the pool area. Define key feature to capture, plan to take excess pictures of features and obstacles to best aid our design team.

AT THE JOB SITE
PRO TIPS FOR A COVERED POOL

1

Drone Magix can be used on pools with the safety cover in place.

2

Be sure that the cover is free of heavy debris or water. The cover needs to be taut as possible.

3

You will be assembling and positioning 4 numbered discs to create a large rectangle that will encompass a majority of or the entire pool.

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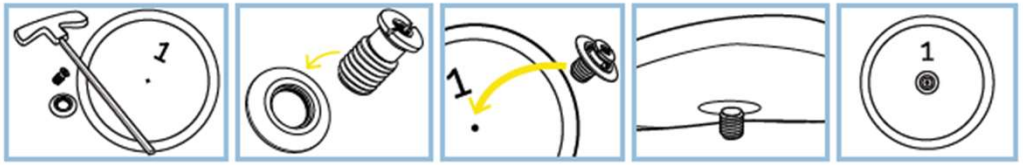
PREPARING THE JOB SITE

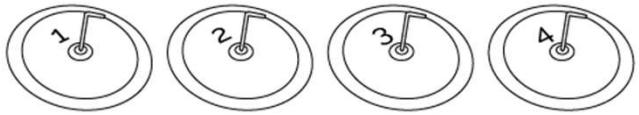
POOLS WITH

AND WITHOUT ANCHORS

Preparing the Jobsite for a Pool WITH Existing Anchors

Use the hex tool to assemble the four discs with the four brass anchor insert screws and the four anchor flanges shown below. Then follow the steps below. Note: There is no need to remove the anchor inserts if the small Allen wrenches fit the existing inserts.

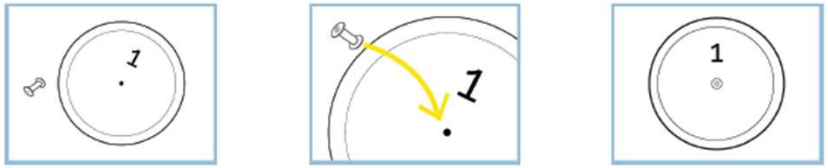




Preparing the Job Site for a Pool WITHOUT Existing Anchors

For this method, two people are needed. You will assemble the 4 discs with the aluminum rivets provided in your kit. *See image below.*

When you begin to measure, one person will stand at the first disc holding one end of the measuring tape while the other stands at the next disc with the other end of the measuring tape. Hold the tape in the center of each disc and follow the steps on Page 6.

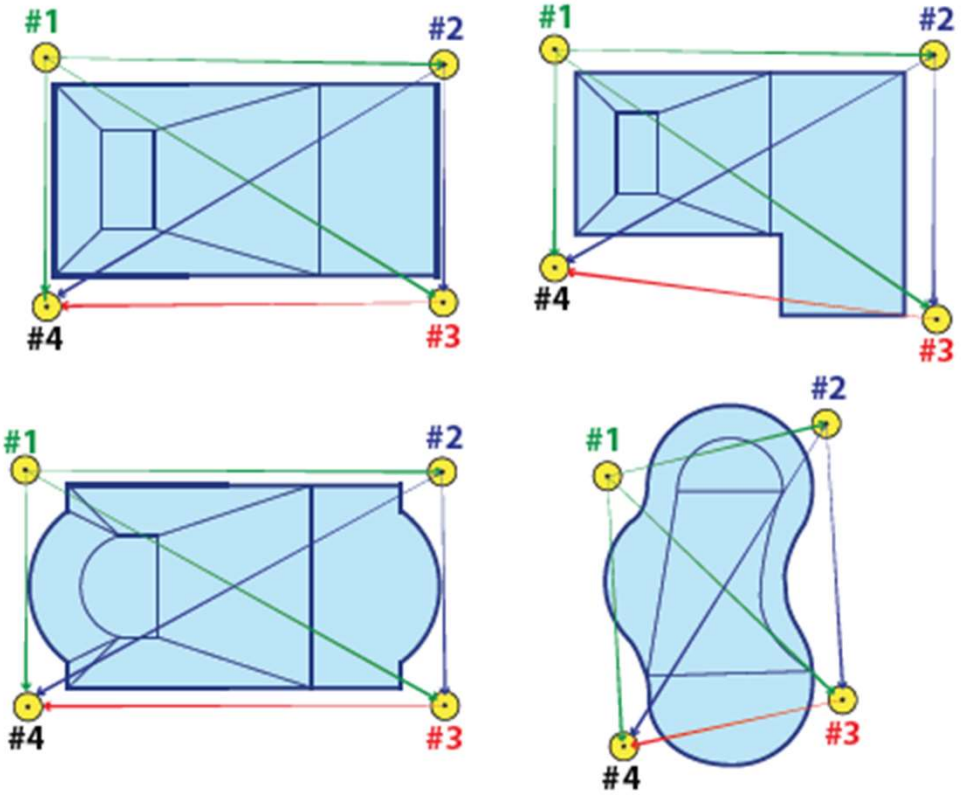


PLACING THE MEASURING DISCS TARGETS

Discs MUST be placed in a clockwise orientation.

Start with Disc #1 placed at the top left of the pool.

Place discs #2, #3 and #4 moving clockwise around the pool to complete the rectangle.



Pro Tip: Place markers on existing anchors **if replacement cover**

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Merlin Drone Magix Measurement Form

Discs MUST be placed in a clockwise orientation around the pool perimeter.
Use the center of the disc as the start and end points for cross-dimensional measurements.

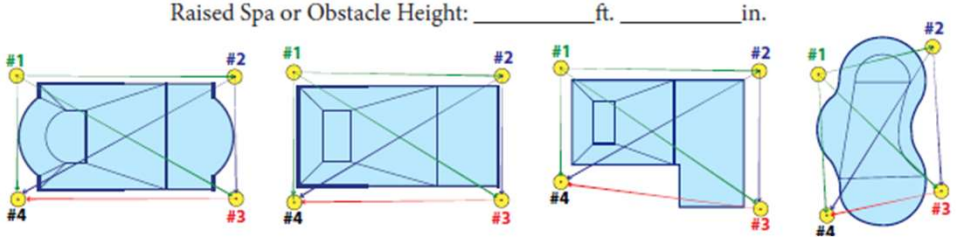
Date:	Homeowner Last Name:
Dealer Name:	Homeowner Address:

Step #1 - Disc #1 Starting Point	Distance	Re-check
Disc #1 to Disc #2		
Disc #1 to Disc #3		
Disc #1 to Disc #4		

Step #2 - Disc #2 Starting Point	Distance	Re-check
Disc #2 to Disc #3		
Disc #2 to Disc #4		

Step #3 - Disc #3 Starting Point	Distance	Re-check
Disc #3 to Disc #4		

Raised Spa or Obstacle Height: _____ft. _____in.



PRE-FLIGHT ANALYSIS

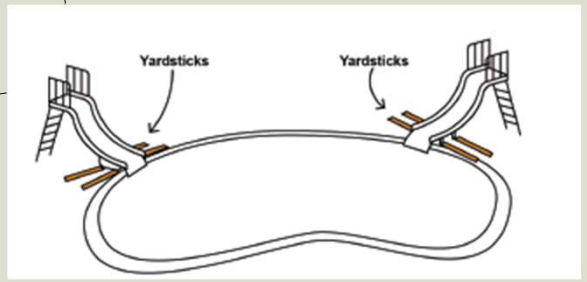
1

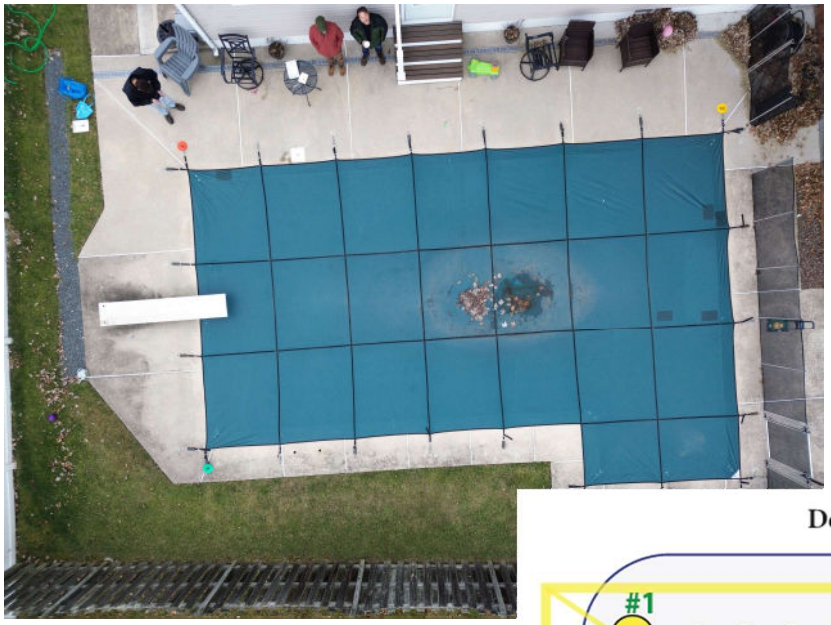
Fill out contact information on Drone Magix measuring form.

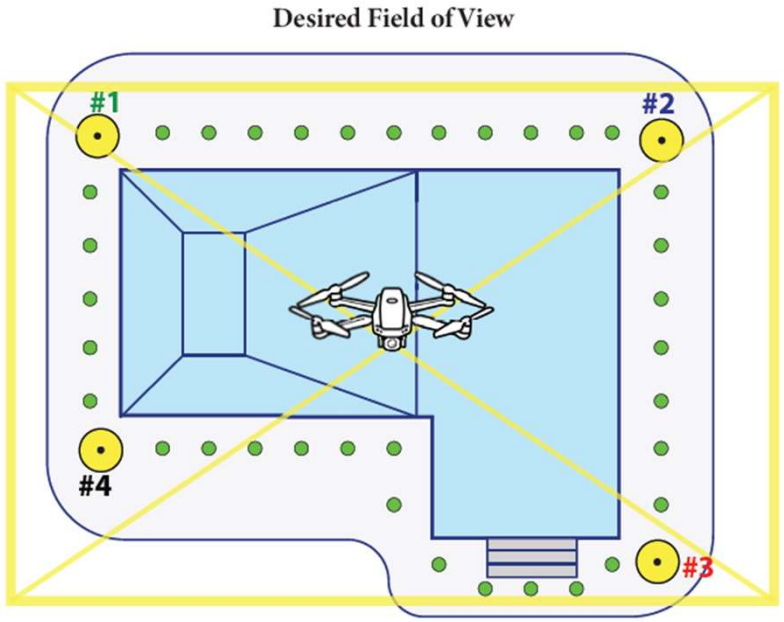
2

Record six cross-dimension measurements using the Merlin Drone measuring form.

Pro Tip: Use yardsticks to highlight hidden obstacles in drone photos for accurate dimensioning.







TIME TO TAKE FLIGHT

Launch the Drone: Start from a safe, clear area.

Capture Images: Take pictures of the whole pool including the numbered and anchor markers. Avoid direct sunlight and adjust gimbal to from 80˚-90˚ degrees to capture the exact edge of pool.

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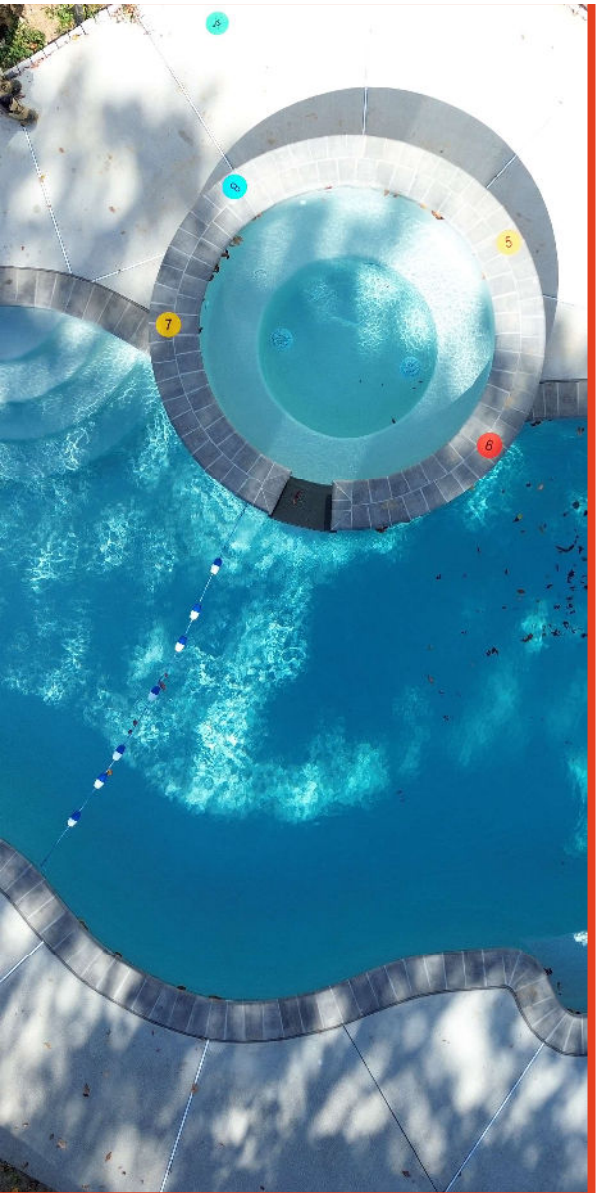
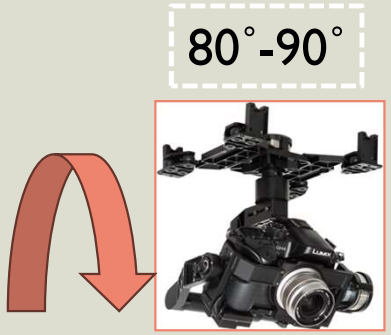
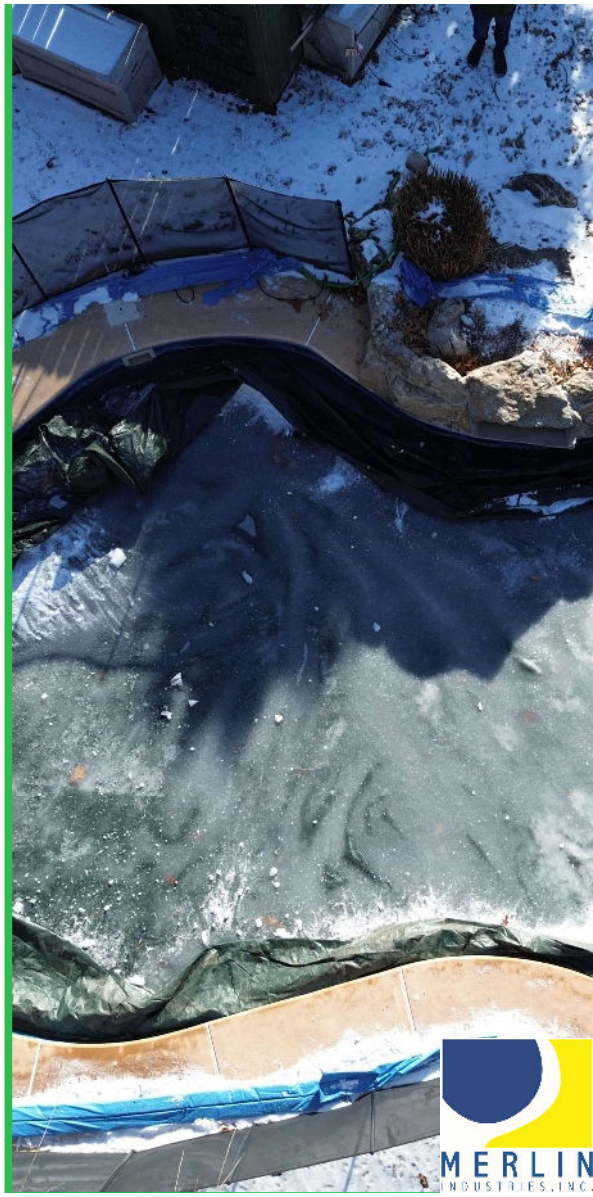


WHEN TO TAKE AN ANGLED PHOTO

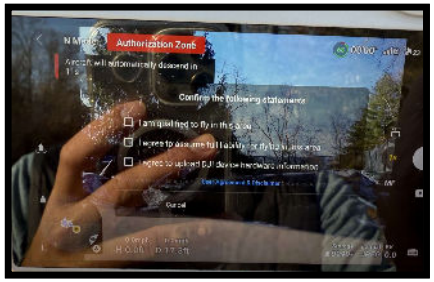
- Raised walls, raised spas, obstructions that hit the exact pool perimeter
- Try to stay between 80˚- 90˚ control using gimbal





RESTRICTED FLY ZONES

Geo Zones are fences in the sky near airports, military, government buildings



5 kinds of zones

Restricted – authorization needed

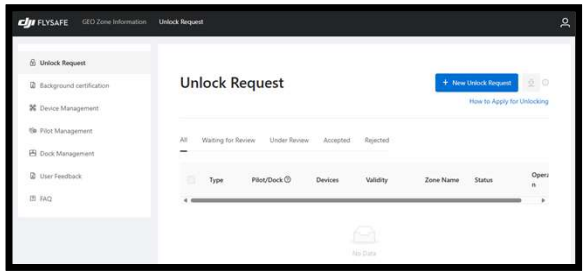
Altitude – Altitude is limited

Authorization – pilot is prompted limited flight

Warning – pilot prompted with warning

Enhanced – pilot prompted but not background check needed

- Create DJI account, go to DJI Flysafe
  - Go to unlock zone
    - Unlock request
    - Custom unlocking or zone unlocking
    - Add drone model/SN
    - Choose location where you are flying
    - Download unlocking license
    - At job connect device to Wi-Fi and upload license



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REGISTER YOUR DONE

Federal Aviation Administration
FAADroneZone

- Registration Requirements:
  - Address, email, phone number, Drone make, model, and Remote ID, Payment method (credit/debit card)
- Fees
  - Part 107: $5 per drone, valid for 3 years.
  - Where to register:
    - FAADroneZone

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OPTIMAL PHOTOS

- Automatic mode does this for you.
- Merlin needs a picture where we can clearly see the coping/anchors.
- Only fly high enough to capture discs & pool perimeter/anchors.

COMMON CHALLENGES AND SOLUTIONS

Challenge: Poor image quality due to lighting.

- **Solution:** Avoid midday sun; fly during early morning or late afternoon or adjust camera settings.

Challenge: GPS signal loss.

- **Solution:** Choose open areas and ensure firmware is updated.

Challenge: Raised spa/stone features.

- **Solution:** Rotate camera angle no less than 80 degrees.

Challenge: Obstacles interfering with flight/crashing

- **Solution:** Conduct a thorough site assessment beforehand know exactly where you're putting your drone

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SUBMISSION PROCESS

1

Download drone images and measurement data.

2

Email: Attach images and measurement sheet to orders@merlinindustries.com

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Q&A

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THANK YOU

Contact Info: Email: dmaggion@merlinindustries.com
jlucas@merlinindustries.com
rvita@merlinindustries.com

Phone:
Derek Maggion: 609-955-0113
John Lucas: 610-202-5712

Website: https://merlinindustries.com/

Call to Action: Explore how drone technology can have a positive impact on your business today!

TAKE FLIGHT AND MEASURE RIGHT!

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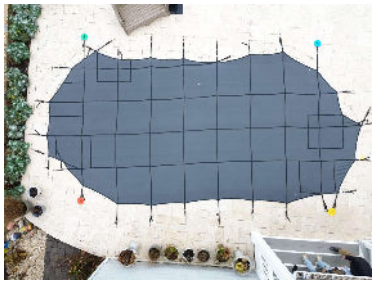

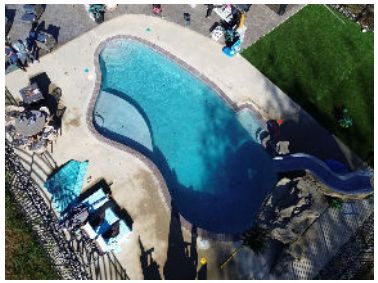

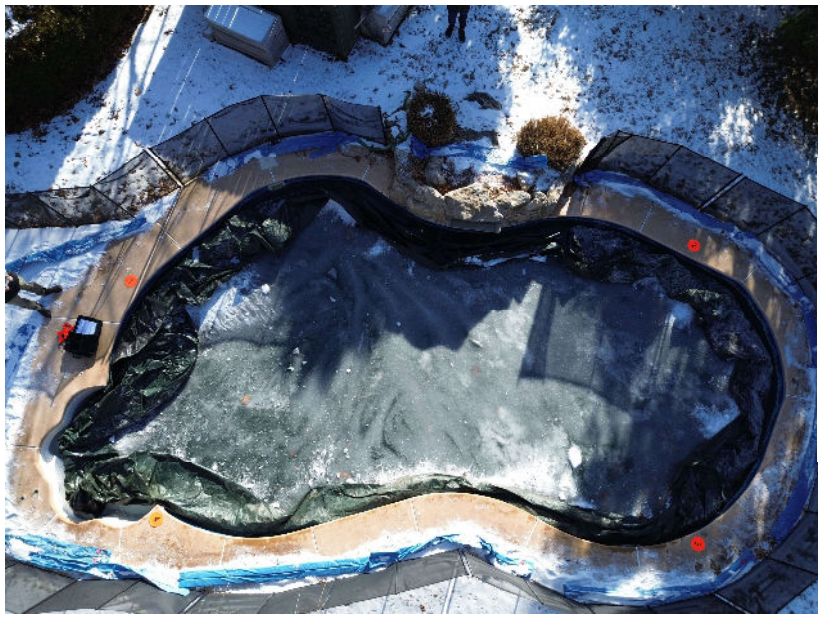

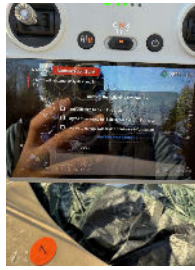

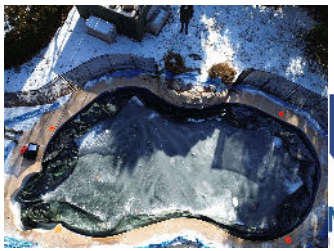

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